SAP Ariba

Seven Reasons to adopt a Digital Procurement Platform on the Cloud

THE BEST RUN **SAP**

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Introduction

**In today's business environment, organizations are operating under severe constraints:**

- Increased margin pressure: The mandate to drive savings has never been more pronounced.

- Geopolitical uncertainties: Factors like Brexit, a European Union that is under threat, and an oil crisis in the Middle East, have added to the chaos – creating a strategic impact on global supply chains.

- Disruptive business models: A new generation of "born in the Internet economy" companies are disrupting the market place – leading to heightened customer expectations.

Given such trends, digital transformation is no longer a choice, but an imperative. Your procurement platform's agility to engage with your vendors, suppliers, and business partners will determine your success in the marketplace.
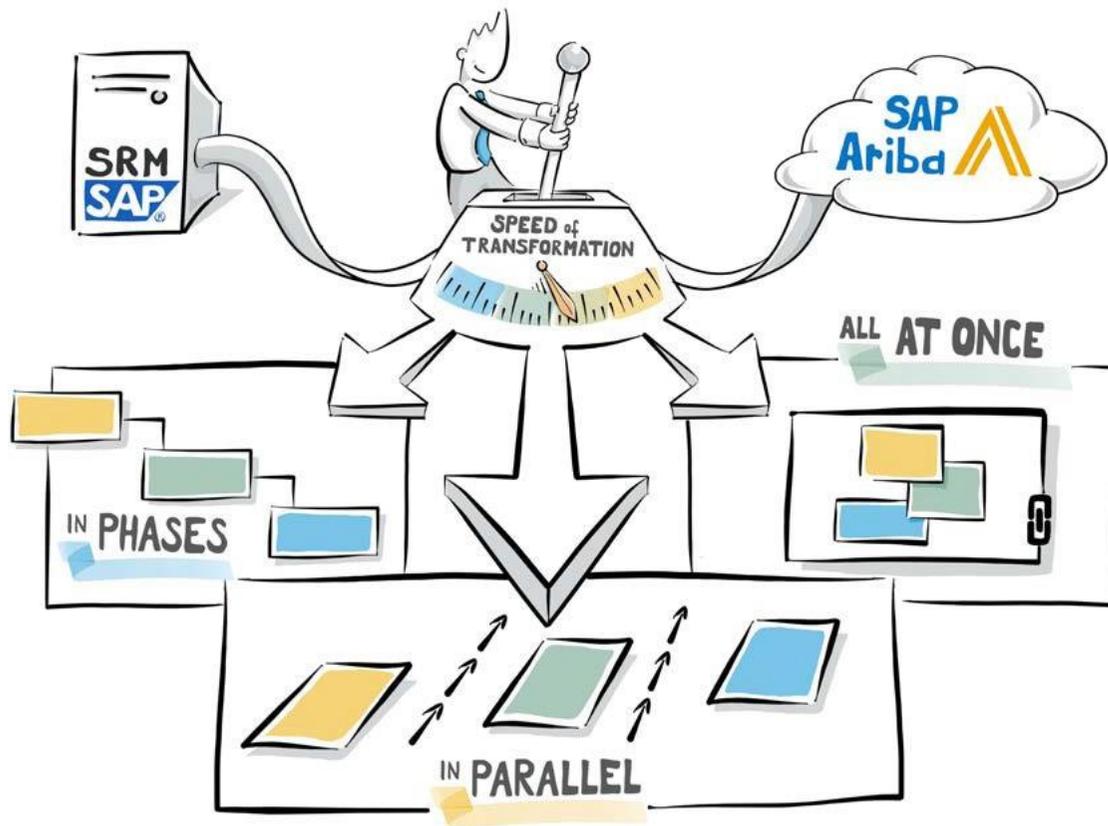
SAP® Ariba® Procurement solutions provide you with a platform for managing all your procurement processes – from source to settle – in a single place. Smooth integration with the SAP landscape helps ensure that SAP Supplier Relationship Management application (SAP SRM) users can migrate to the cloud today, without having to grapple with technology issues.

Here are seven reasons to adopt SAP Ariba Procurement solutions and start creating your digital procurement platform in the cloud today.
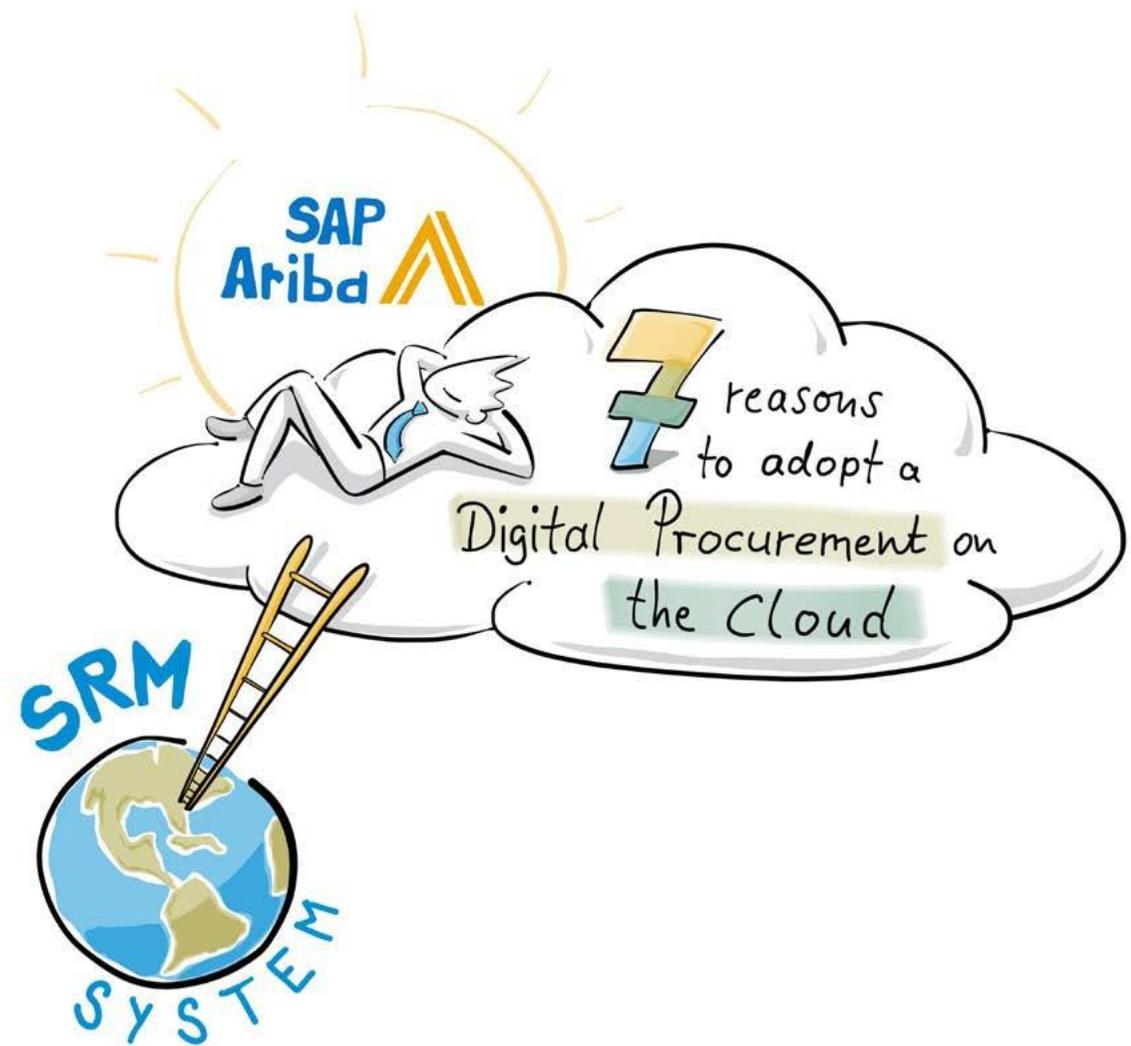
1. Transformation at your own pace

SAP Ariba Procurement solutions natively integrate with your SAP environment – be it SAP ERP, SAP S/4HANA®, or SAP SRM.

What this offers you is choice – the choice of best-in-class procurement that's available at your discretion and fully aligned with your digital transformation strategy.

You can choose to migrate completely from SAP SRM to SAP Ariba Procurement solutions in the cloud; or you can migrate in phases; or you could start a new SAP Ariba project while you continue to use SAP SRM and run parallel environments.

You can continue to manage your operational procurement in SAP SRM and start your journey to the cloud by leveraging the SAP Ariba Procurement portfolio for all your strategic procurement needs.

No directive. No boundaries. You have the choice. Exercise it.

## Moving to the cloud has never been so flexible!

All from an agile cloud environment, the SAP Ariba Procurement portfolio addresses all types of spend – whether direct or indirect.

Coupled with the fact that SAP Ariba Procurement solutions readily integrate with the SAP environment – over 200 standard integrations at your disposal – all of your SAP applications, including SAP ERP, SAP S/4HANA, SAP PLM, SAP SCM, and SAP SRM, now "talk"' to one another. This means a consistent experience for your business users, supply chain analysts, category managers, and suppliers. The result: a supply chain that is truly agile.

Experience new product introductions or service innovations at the speed of thought. Reduce your time to market and improve your ROI.

Moving to the cloud
has never been so advantageous!

2. Integration with your
SAP environment made easy
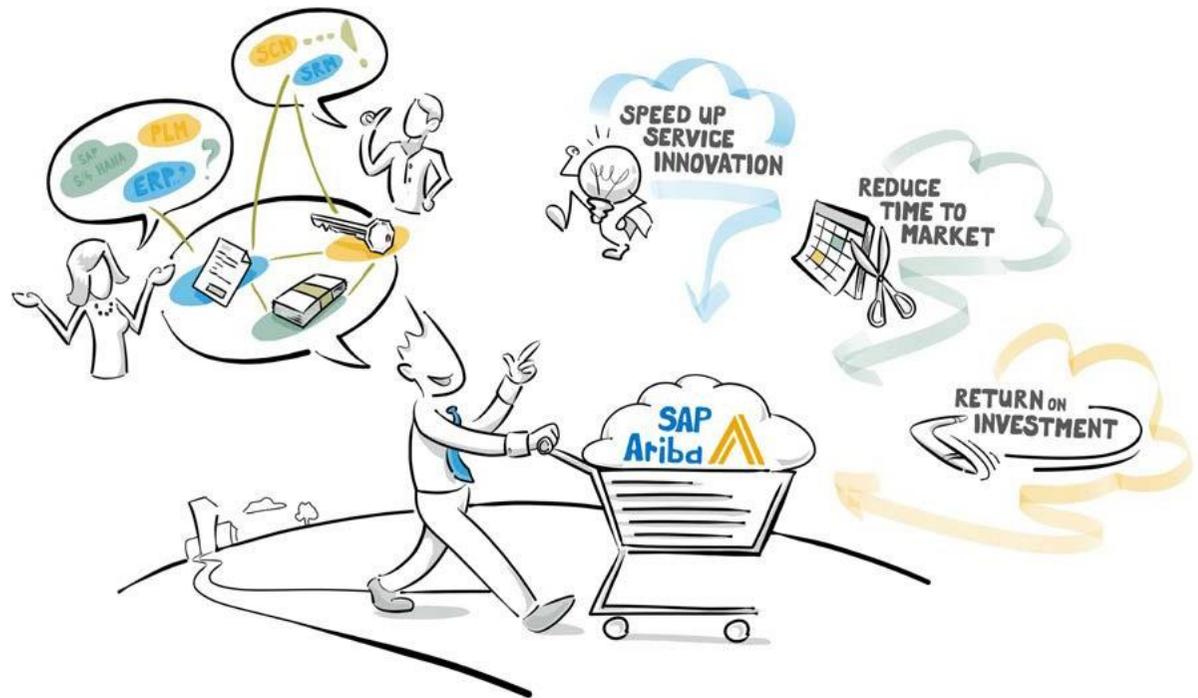
3. An end-to-end
procurement platform

With SAP Ariba Procurement, you can manage all aspects of procurement, from sourcing to settlement, in a single cloud environment.

Whether you're running a sourcing event, managing supplier performance, analyzing spend, generating contracts, setting up catalogs, or engaging with suppliers in the P2P process, procurement has never been easier.

Experience strategic, tactical, and operational procurement processes in one, perfectly integrated procurement solution landscape.

Moving to the cloud
has never been so easy!

SAP Ariba Procurement offers a guided buy-
ing experience that makes B2B procurement
more intuitive, informative, and simple.

Now, business users can shop the way they do
on the Internet. Rich, descriptive, and infor-
mative catalog content provides users with the
required information to facilitate their buying
decisions across any interface – be it a desktop
or a mobile device.

Through integrated business rules, users are
prompted for any additional checks or compli-
ance mandates required under different pro-
curement instances.

Experience a consumer-grade user interface
combined with content, policies, and procure-
ment compliance, delivering an unmatched user
experience.

Moving to the cloud
**has never been so
user-friendly!**

4. Unmatched user experience

5. Superior **supplier collaboration**
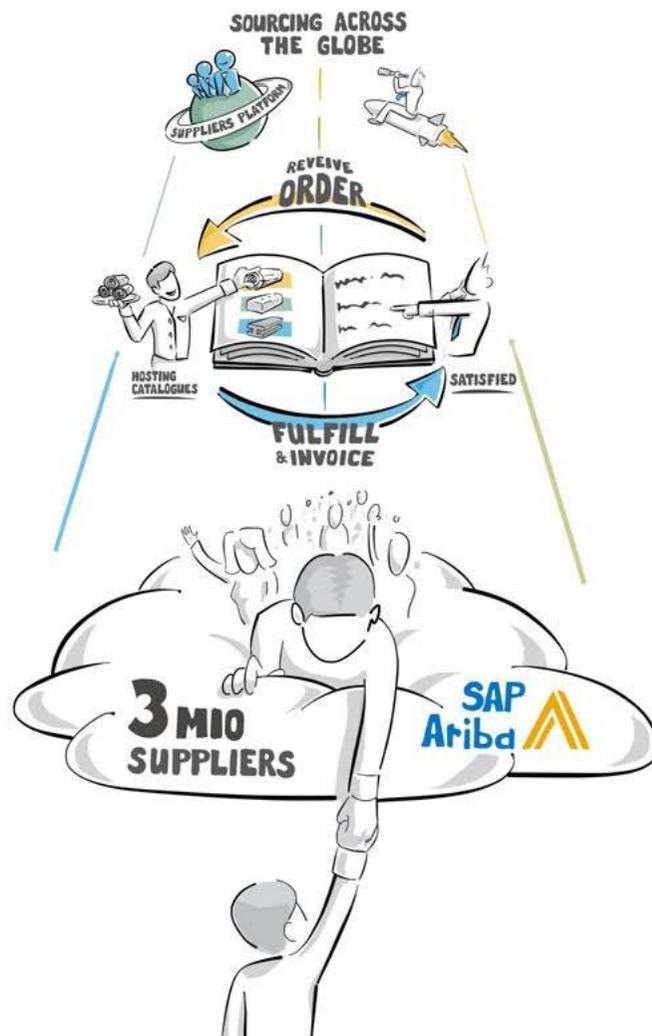
With more than three million suppliers transacting over $1.5 trillion of commerce annually, Ariba Network is the world's largest business commerce network.

Now, you can select suppliers or business partners from across the globe to support your business requirements. The next time you run a sourcing event, you could leverage Ariba Network to make it a global tender or an auction – and capture additional value by working with competitive suppliers.

And that's not all. By being on Ariba Network, suppliers benefit from better collaboration with buyers across all levels of procurement – from hosting catalogs, to receiving purchase orders, to fulfilling orders, to invoicing in three simple steps with PO-Flip, and even engaging in early payment programs. Suppliers on Ariba Network are fully engaged.

Moving to the cloud **has never been so engaging!**

A key concern of all CPOs is to ensure high spend under management. To achieve this, it's important to have visibility and control over how spend is deployed. The SAP Ariba Procurement portfolio allows you to do just that. Whether catalogs are managed internally or punch-out managed by your suppliers SAP Ariba Procurement provides the cloud platform for doing all of this – and much more.

Tail spend, which used to be uncontrolled, can now be better managed with the Spot Buy capability in SAP Ariba solutions. Your business users can procure almost every item from the Mercateo Unite marketplace, managed by our partner Mercateo. Now, you have complete visibility and control across all spend categories to help ensure total compliance.

And that's not all. SAP Ariba portfolio is also GDPR compliant.

Moving to the cloud **has never been so free of risk!**

6. Total compliance
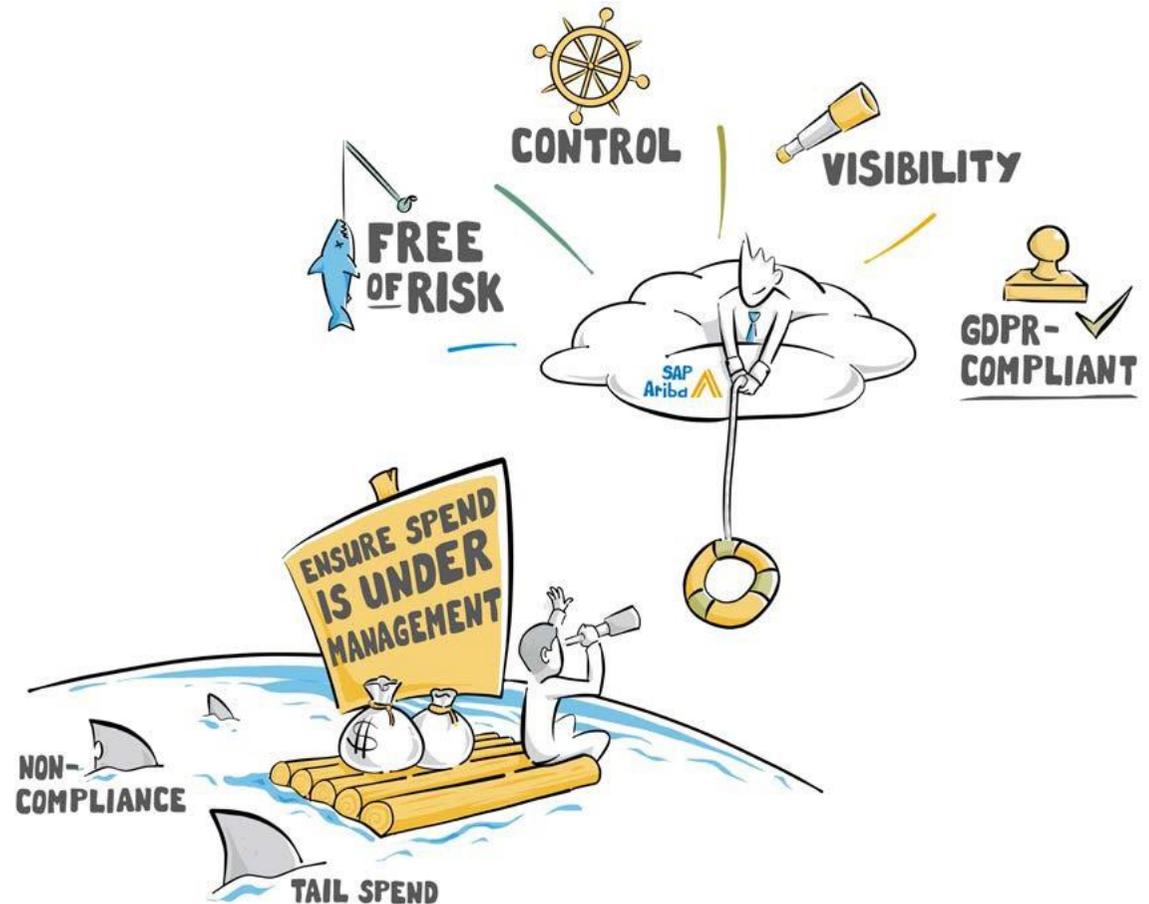
7. A future-ready procurement platform
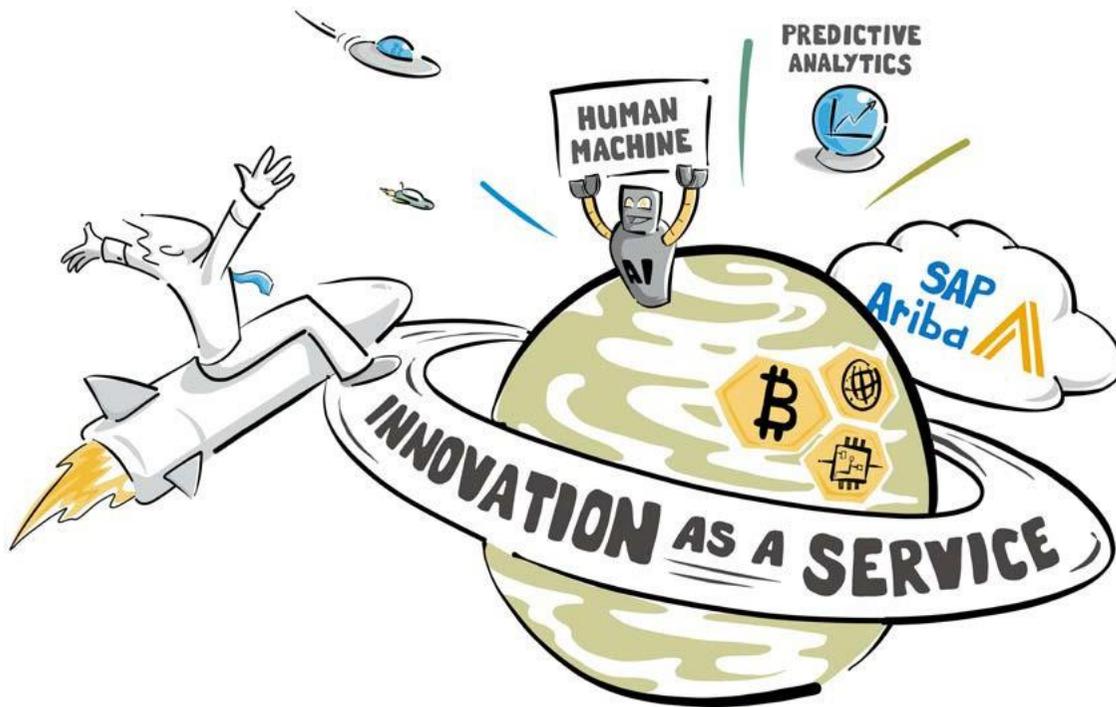
In a future dominated by more human-machine integration, artificial intelligence, predictive analytics, and new opportunities enabled by technologies like blockchain, the pace of innovation will grow exponentially.

By adopting SAP Ariba solutions as your cloud platform for procurement, you are subscribing to innovation as a service. Our agile product development methodology ensures that we remain an innovation leader in the procurement technology domain.

Future-proof your investment. Future-ready your procurement platform.

Moving to the cloud has never been so exciting!

Contact

There are more reasons for you to consider adopting SAP Ariba cloud solutions. We are invested in making our customers successful.
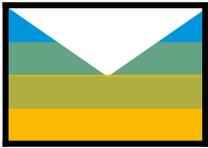
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